



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

### **Campus Recruitment – 2017 & 2018 Passed Out Batch**

<b>Company</b>	18148  (Company Name & Ranking will be disclosed during PPT)
<b>Joining Date</b>	<b>Immediate joining</b>
<b>Job Title</b>	Profile 1: Business Associate (US Staffing Sales)  Profile 2: Business Associate (Bench Marketing)  Profile 3: US IT Recruiter
<b>Eligible Degrees</b>	B.Tech( CS, IT,ECE) / BCA / MCA
<b>Location</b>	Noida
<b>Compensation CTC</b>	2.2 LPA
<b>Roles &amp; Responsibilities</b>	<p>Profile 1:</p> <ul style="list-style-type: none"><li>• Generating New Business and clients.</li><li>• Acquiring New IT Positions from the clients.</li><li>• Maintains an ongoing relationship with both prospective and existing clients.</li><li>• Researching organizations and individuals online to identify new leads and potential new markets.</li><li>• Contacting potential clients via e-mail or phone to establish rapport and set up meetings.</li><li>• Should have knowledge in lead generation, client interaction, cold calling and gathering requirements.</li></ul> <p>Profile 2:</p> <ul style="list-style-type: none"><li>• Marketing the available candidates on bench for positions all over the USA.</li><li>• Has to work with H1B, TN Visa, EAD, Green Card and US Citizens</li><li>• Exposure on various tax-terms like - C2C, W2, 1099.</li><li>• Familiarity in Job-Posting and managing portals like, dice, monster, career builder and social networking sites</li></ul>

	<ul style="list-style-type: none"> <li>• Build networks of candidates to accommodate for current and future client demands</li> <li>• Compile, track and analyze sales and distribution metrics.</li> <li>• Reach out maximum number of requirements which are open in the market and establish and manage relationships with Employers and third party agencies.</li> <li>• Speaking with Vendor/Hiring Managers on regular basis to get the open positions which match bench consultants.</li> <li>• Dedicated to the US recruitment process with the responsibility to marketing staffing needs based on the client and vendor requirements.</li> <li>• Ability to understand technical skills, latest buzz words in the industry.</li> </ul>
<b>Skills Desired</b>	<ul style="list-style-type: none"> <li>• Excellent verbal and written communication skills.</li> <li>• Strong attitude, aptitude, passion and confident posture.</li> <li>• Competitive, energetic and self-motivated professional with excellent interpersonal skills.</li> <li>• Should be willing to work as per US central timings / Night Shift.</li> <li>• Looking for Candidates who can join immediate</li> </ul>
<b>How to Apply</b>	<p><a href="#">CLICK HERE</a></p> <p>All interested and Eligible students should apply latest by <b>Dt. 14<sup>th</sup> June 2018</b> by 10 PM.</p>

**My Best Wishes are with you!**

**Prof. Dr. Ajay Rana**  
**Advisor**